



# Company Profile

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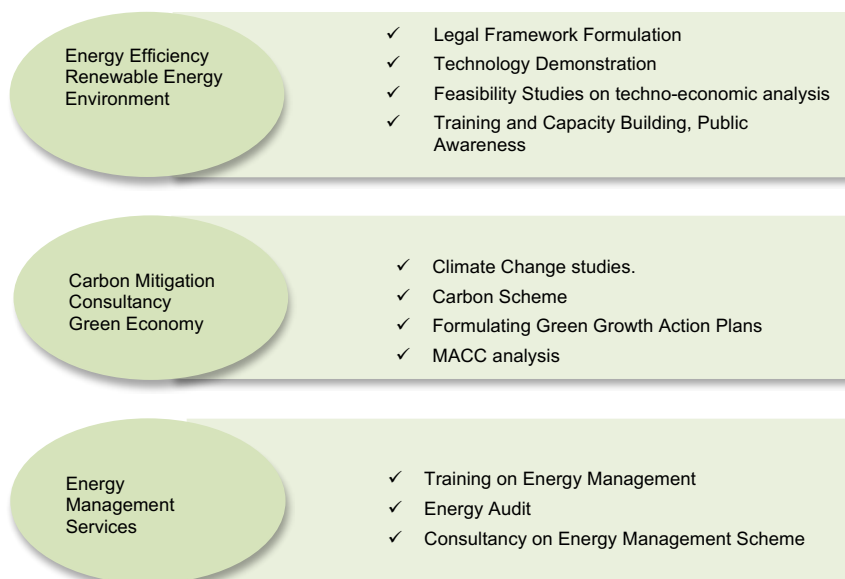
## INTRODUCTION

NIRAS A/S has today around 1,200 employees out of which about 140 permanent staff are working with international development - consultants including project managers and 500-600 project-based staffs (annually). The company was founded in 1956 and since then has expanded through natural growth and acquisition of other companies. NIRAS today consists of 28 Business Units, specialized in Environmental Services, Climate Change and Energy, Water Supply and Treatment Management, and one Business Unit NIRAS International Consulting, which focuses on consulting services in the development aid sector. In addition to our main offices in Denmark, Finland, Sweden and Poland and Germany, NIRAS has today a range of subsidiary offices in key partner countries around the world, including RCEE-NIRAS in Vietnam (NIRAS Vietnam).

RCEE – NIRAS (NIRAS Vietnam) has its registered office in Hanoi, with around 20 permanent staffs. NIRAS Vietnam was set up based upon the foundation of RCEE Energy & Environment JSC – a leading consulting company in Vietnam on Energy & Environment and NIRAS A/S Company.

NIRAS Vietnam provides professional services in a wide range of expertise on energy and environment subjects in Vietnam with a high qualified consultant and an extensive network of leading national and international experts/specialists in different professional backgrounds. NIRAS Vietnam’s experts can work effectively in a multicultural, enabling and participatory team environment. For the last more than 16 years, NIRAS Vietnam has been working in a variety of donor-funded and Government- funded projects related to energy and environment subjects, especially in the field of energy efficiency, energy management, renewable energy as well as carbon mitigation consultancy and green economy.

Our main clients include international development agencies: World Bank, Asian Development Bank, Danish International Development Agency (Danida), French Development Agency (AFD); United States Agency for International Development (USAID); Ministries: Ministry of Industry and Trade, Ministry of Construction, Ministry of Investment and Planning; as well as the private sectors.



## ORGANIZATION

NIRAS Vietnam provides high quality services through a team of highly committed and experienced permanent staffs in collaboration with a network of external senior specialists. The following are the key personnel of the company and the corresponding brief summary of their profiles:

### **Nguyen Tuan Anh (BSc, MBA) – Managing Director**

Mr. Anh is Managing Director of RCEE-NIRAS and at the same time he is a senior energy advisor of the company. He has expertise in Energy Efficiency, Renewable Energy, Energy Policy, Waste to Energy, CDM, NAMA, Carbon Finance, Climate Changes and Green Economy. In many projects, he covers policy advocacy to Vietnamese Government agencies in legal and institutional frameworks. Before joining RCEE-NIRAS he had 15 years working experiences with multinational corporation in energy and electrical engineering industry.

### **Phan Minh Thao (BA, BAAcc, MBA) – Project Director**

Ms. Phan Minh Thao is responsible of business development and international cooperation. Thao has extensive experience in project coordination, logistics, and market survey. Thao is leading Consulting Service Unit 1(CSU1) Team in RCEE-NIRAS who is dealing with international donor's projects. Ms. Thao is also a consultant in capacity building, public awareness in sustainable development. Ms. Thao has been working for RCEE-NIRAS since 2005.

### **Dinh Ngoc Quynh (BAAcc) – CFO**

Ms. Dinh Ngoc Quynh is Chief Financial Officer of RCEE-NIRAS, responsible for financial controlling, accounting, human resource and administration. She has over 15 years of working experience in accounting, finance and human resource. Ms. Quynh contributes her experiences and expertise to implement various RCEE-NIRAS's international donor projects.

### **Vu Tien Dat (MBA) – Energy Management Service Manager**

Mr. Vu Tien Dat has joined RCEE- NIRAS since 2010. He holds Master of Art of International of Trade and Finance. After working in MEET- BIS project as Project Officer, he came back to RCEE- NIRAS and worked as a Business Development Officer. He has become Energy Management Services Manager since May 2013 and managed this division in providing Energy Audits and other Energy Management services.

### **Tran Duc Hoa (BSc) – Team Leader, Energy Auditor**

Mr. Tran Duc Hoa works as a technical team leader and an energy auditor for energy efficiency projects. Mr. Hoa has intensive experiences in energy auditing works for industrial and building enterprises. He holds a Bachelor Degree in Energy Management from Electric Power University. Mr. Hoa is a Vietnamese Government MOIT's certified energy auditor.

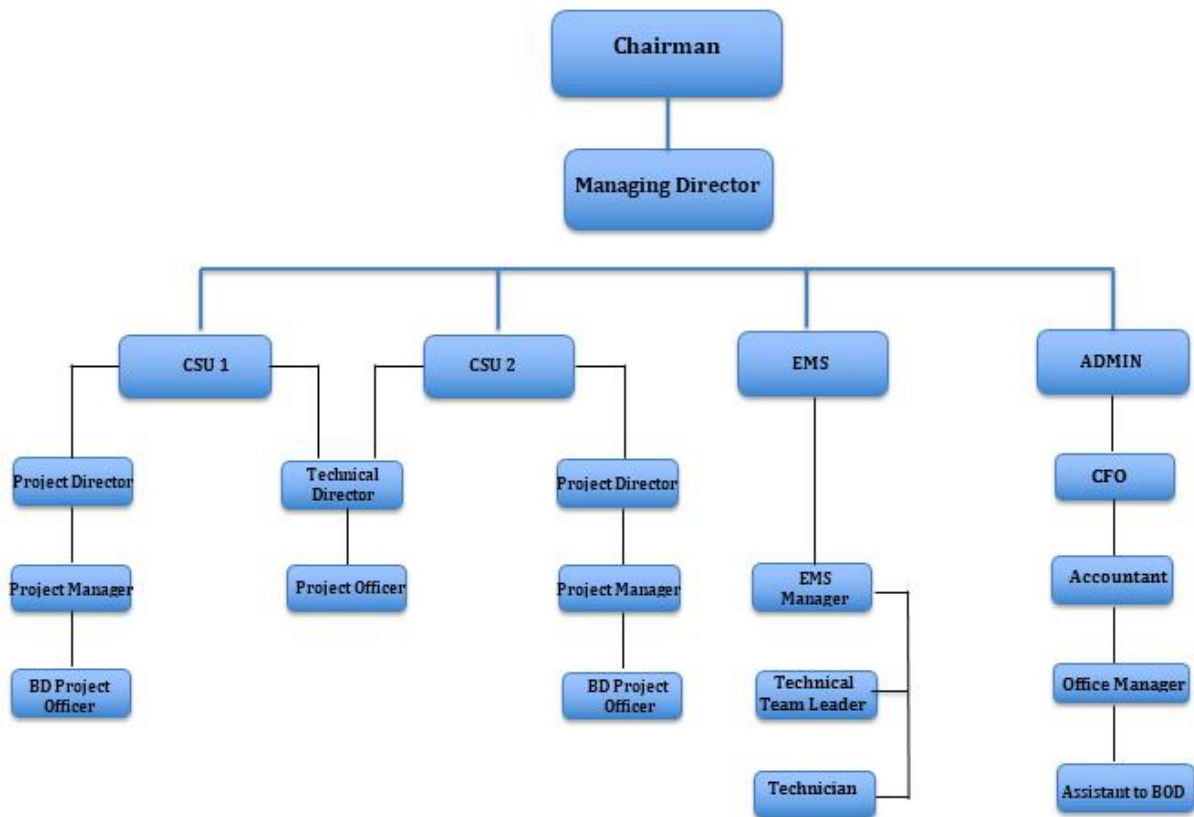
**Nguyen Thanh Mai (MSc, MBA) – Project Officer**

Ms. Nguyen Thanh Mai works as Project Officer in the field of climate change and clean energy. On various engagement in consulting service, she has responsibilities for planning, implementation as well as the preparation of work papers, reports, analysis. Mai has MSc in Chemical engineering and Master in Management in ESCP Europe. Before joining RCEE-NIRAS, Mai has five years working in chemical industry.

**Le Thi Tra My (BC) – Project Coordinator**

Ms. Tra My was the marketing officer in ABB Limited Company before joining RCEE – NIRAS joint stock company. Now, she works as the project coordinator in Consulting Service Unit 1 (CSU 1) team in RCEE – NIRAS. She has nearly ten years’ experience in administration, logistic and event organizer. Tra My holds a Bachelor of Commerce in Royal Melbourne Institute of Technology University.

**ORGANIZATION CHART**



## MAIN SERVICES ACTIVITIES

### ENERGY EFFICIENCY

NIRAS Vietnam has successfully conducted many capacity-building and due diligence projects, particularly in energy efficiency and conservation in Vietnam.

NIRAS Vietnam also acted as the local partner for the project: Supporting Implementation of the National Energy Efficiency Program Project funded by Asian Development Bank, which support the Ministry of Industry and Trade to promote energy conservation in the industrial sector in Viet Nam leading to a substantial reduction of energy consumption while delivering a higher level of energy services to the sector. NIRAS Vietnam has conducted a survey to obtain the data on energy consumption in 50 selected industrial enterprises; Provided inputs to the implementation plans for the Investment Grade Studies in 10 industrial sites; and, under Component 3 – Upgrade Capacity of Existing Energy Service Companies, assessed existing energy centers in Vietnam with regards to their human resource capacity, technical capacity, expertise, and experience in providing energy services to customers.

Recently, NIRAS Vietnam has participated in a consortium to implement the project: Establishment of an Energy Savings Scheme in the Steel Sector in Vietnam funded by French Development Agency (AFD). The study aims to support the Ministry of Industry and Trade to come up with an Energy Savings Target and the Implementation set-up as well as Technical Guidance for Regulatory Framework. NIRAS Vietnam is in charge of the sector survey to develop a more reliable data on energy consumption, efficiency and energy saving issues in the steel sector and a technical analysis to assess the potential for energy consumption reduction.

NIRAS Vietnam assists selected private sector suppliers in developing commercial markets for their energy and water efficiency products that target. NIRAS Vietnam is a partner of MEET-BIS Project which supports the development of technical capacities, marketing and sales capacities, and financing solutions for suppliers in energy and water efficiency. The NIRAS Vietnam team is developing technology partnerships with key suppliers in selected sectors (food processing, garment and textile, commercial buildings), with the ambition to serve 750 SMEs over the project life span. To enhance their capacity to sell to the SME market, the project provides assistance with: Translating efficiency products into Business Innovation Packages, with a clear added value to SME clients (cost savings); Developing relevant sales skills and marketing materials; Providing hands-on technical installation and after-sales service training; Improving access to finance for both the suppliers themselves as well as the SMEs they target.

### RENEWABLE ENERGY

NIRAS Vietnam works with renewable energy through advising and promoting renewable energy for scaling up the use of these for generation of electricity. The objective of the work has been to increase the supply of electricity from renewable energy sources on a commercially, environmentally and socially sustainable basis.

In the framework of Capacity Building in clean technology in the industry and transport sectors Project funded by Asia Pro Eco Programme - European Commission, NIRAS Vietnam has conducted survey and report on biomass and Biofuels technologies to acquire more

knowledge on local available techniques, materials and funds, and understand the inquiries on local needs for implementation of biomass combustion techniques and renewable transport fuels; and has contributed to design and implement the promotional material: website, leaflets, training material, and Elements for list of available EU instruments in ASEAN and of local Environmental Instruments and Measures.

NIRAS Vietnam cooperates with technology providers to promote alternative fuel / renewable energy solutions to heavy industries such as cement, steel, etc. as well as light process industries i.e food processing, wood processing. NIRAS Vietnam provide feasible study for the development of wind farms, land-fill projects, rice husk power plants. NIRAS Vietnam provide services for feasible study in wind farm, land-fill project, rice husk power plant.

## **CARBON MITIGATION CONSULTANCY**

### **1. CLIMATE CHANGE**

NIRAS Vietnam has successfully participated in GHG analysis projects and emission reduction programmes.

NIRAS Vietnam led an international consortium to provide consultancy services on the potential opportunities for key sectors in Vietnam to reducing greenhouse gas emissions in the short and medium term to the World Bank under Carbon Finance Assistance Programme.

NIRAS Vietnam has been awarded a contract to provide local experts to prepare the Market for Readiness Proposal (MRP) of the Partnership for Market Readiness (PMR) Project of Viet Nam by Asian Development Bank, under the guidance of the Ministry of Planning and Investment (MPI) and Ministry of Natural Resources and Environment (MONRE) of Potential Market Based Instruments for Steel, Solid Waste Management and Power (EE) sectors.

NIRAS Denmark and NIRAS Vietnam team have won the contract Nationally Appropriate Mitigation Actions (NAMA) in the cement manufacturing sector (2014 – 2015). Ministry of Construction is the National Implementing Partner. The main purpose is to strengthen Vietnam's ability to prepare, propose and implement a full-scale scheme of clearly specified NAMAs in the cement sector.

NIRAS A/S in partnership with RCEE-NIRAS has awarded the contract for Support for the National Target Program (NTP) on Climate Change with a Focus on Energy and Transport - TA-7779 (VIE), financed by the Asian Development Bank. It is a two years project that will start in February 2012. This is the ADB flagship for support to climate change in South East Asia and one of the first larger projects that integrate mitigation and adaptation. The project aims to contribute to the effective implementation of detailed NTPCC Action Plans by Ministry of Industry and Trade, Ministry of Transport, Thanh Hoa Province, and Ho Chi Minh and Da Nang cities, to reduce the growth rate of GHG emissions from energy and transport sectors by 2020 and reduce infrastructure and productivity losses in the urban sector. The Project will also aim to increase the capacity of the target ministries, province, and cities to design and implement climate change adaptation and mitigation response measures.

NIRAS Vietnam also provides technical assistance to Ministry of Environment and Natural Resources for the implementation as regards energy and CDM related actions of the policy matrix under the support program to respond to climate change in Vietnam.

## **2. CLEAN DEVELOPMENT MECHANISM**

The Carbon Center in NIRAS Vietnam is specialised in working with the Clean Development Mechanism and its project cycle. With more than 30 CDM projects successfully developed and the list of successful registered in EB increasing every month, NIRAS Vietnam is one of the leading and most active companies in the field of CDM in Vietnam. NIRAS Vietnam is capable and familiar with PIN and PDD documentation; baseline development and due diligence in a wide range of areas include renewable energy, landfill gas, methane recovery from waste treatment and energy efficiency in industrial sectors, etc.

NIRAS Vietnam has completed the survey and data collection for the national grid emission factor development and worked with international partner to finalize the calculation model. By the request of the DNA Vietnam, the Ministry of Industry and Trade has assigned NIRAS Vietnam as a leading CDM consultant in Vietnam to carry out the said branch mission. The completion of data set and issuance of the official national grid emission factors helped facilitating the validation and registration process of a vast number of CDM projects in Vietnam.

NIRAS Vietnam supports MOIT to prepare a CDM-PoA-DD, a generic CDM-CPA-DD, and specific CDM-CPA-DD for Vietnam Renewable Energy Development Program with the purpose of its validation and registration using an approved MRV methodology (ies) and applicable tools approved by CDM EB.

NIRAS Vietnam was selected to provide services to ADB as a part of a TSF Team who will work very closely with the ADB's operational departments as well as other climate change-related teams under the Regional and Sustainable Development Department of the Bank. Through a three-year regional technical assistance covering 2008 to 2010, a team of international, regional, and national consultants functioned like an autonomous strategic business unit and provided technical support for project preparation and implementation of clean energy projects with GHG reduction potential into a CDM project.

## **GREEN ECONOMY**

Viet Nam has experienced a rapid economic growth over the last 20 years, bringing social improvements, but also raising new challenges. Therefore, in 2012 the government adopted the ambitious Viet Nam National Green Growth Strategy (VNGGS), mainly aimed at reducing energy consumption and greenhouse gas emissions of the country's economy, and boosting 'green' economy sectors.

NIRAS Vietnam has actively provided research, training and policy consultancy on green growth at central and provincial levels. NIRAS Vietnam has been assigned to formulate Monitoring and Evaluation Framework for the Implementation of the National Green Growth Action Plan and carry out the Review of Legal Framework in four sector for Green Growth. At provincial level, NIRAS Vietnam provides trainings and consultancy to support their planning for low carbon development and green growth action plan. NIRAS Vietnam is assigned for preparing MACC analysis (Marginal Abatement Cost Curve) and formulating Provincial Green Growth Action Plans (P-GGAP).

## The Viet Nam National Green Growth Strategy (VNGGS)

The strategy has been inspired by green growth core principles, but also encompassing a cultural dimension. Implementation priorities focus on integrating Green Growth within the planning process and strengthening the legal and institutional framework. Investment guidelines for green projects and a funding entity to facilitate access to international climate finance are being developed. VNGGS is structured around 3 strategic tasks:

1. Reducing greenhouse gas emissions and promoting the use of clean and renewable energy. After 2020, it targets an absolute disconnection of greenhouse gas emissions from economic growth, i.e. a decrease of damage linked to emissions.
2. Greening production based on i) Implementation of a clean industrialization strategy via adjusting sector master plans; ii) Development of green industry, agriculture, technologies and equipment; iii) Investment in natural capital; iv) Prevention and treatment of pollution. VNGGS aims to reduce external costs, but it is based on marginal carbon cost-abatement studies, which do not integrate externalities [WB 2014b].
3. Greening lifestyle where traditional lifestyle is combined with means to create quality and traditionally rooted living standards, including the creation of green jobs. New consumption modes should prevent that environmental benefits are counterbalanced by increased consumption.

## ENERGY MANAGEMENT SERVICES

Energy Management Services are among NIRAS Vietnam core businesses. NIRAS Vietnam provides specialized expertise through training courses on energy audit, energy management system and energy efficiency; through energy audit services; and through consulting services on establishment of sustainable energy management scheme.

NIRAS Vietnam has conducted a survey on Small and Medium Size Enterprises under framework of Low Carbon Transition in Energy Efficiency Program. The survey has targeted at least 700 SMEs in three industrial sectors: Brick, Ceramic and Food processing in 20-25 provinces and cities. The output analyzed Current energy efficiency level / potential energy savings of SMEs; SMEs' level of interest in investing in EE and Main factors that influence SMEs' decision on investment in EE.

**EnAudit** is the Energy Audit Service provided by NIRAS Vietnam. It is the first step to assess how much energy your organization consumes, and to evaluate what measures you can take to become more energy efficient. During a conducting energy audit, our certified (professional) energy auditors will inspect your energy consumption, looking not only for areas where energy may be “escaping” from your factory, but where your current energy usage can be reduced. An audit will show you problems that may, when corrected, save you significant amounts of money over time.

**EnSupport** is service product customize for customer to set up sustainable energy management system in their enterprises. The services cover assessment of the existing energy management situation, analyze it and provide road map to improve. EnSupport will support energy manager to step by step applying the Evaluation tool for energy management performance in their enterprises including: setting up energy policy, energy accounting center,



energy efficiency index...etc. With EnSupport, NIRAS Vietnam personnel will support customer Setting up Energy Target and Plan, Integration of the Energy Management System into Business Practice.

## **OTHER RESOURCE AREAS**

### **Environment**

One of NIRAS' core fields of consulting and advisory services covers the various interdisciplinary environment related sub-sectors, particularly through the performance of environmental due diligence (EDD). EDD can include both the external and working environment, fulfillment of legal requirements etc. Production facilities, buildings and historical production development are reviewed to document environmental and risk liability issues. Immediate and necessary future measures and their associated costs are assessed. EDD during property transactions can vary from desktop screening based on a site visit to detailed environmental assessments based on international standards (ASTM) depending on the potential liability or other requirements.

The services include all stages of project development, from initial studies, analysis of legislation, waste surveys, feasibility studies to appraisal and implementation, operation, management and training/capacity building.

### **Water**

During the last 50 years NIRAS has provided consultancy services on water supply worldwide to private and public utilities companies. We are highly qualified and multidisciplinary experts within:

- ✓ Planning and implementation
- ✓ Design and optimisation
- ✓ Assuring water quality and quantity
- ✓ Operation and maintenance, including Control of treatment processes (SCADA)
- ✓ Advise on water supply management both construction and management systems
- ✓ Design, construction, management and supervision

Our strength is our experience and ability to cover full range of technical, administrative, human resources and economic expertise necessary to provide clients with needful and appreciated support and to achieve their goals for sound wastewater management.

## SELECTED REFERENCES

### ENERGY EFFICIENCY

<b>Project Name</b>	<b>Client</b>	<b>Period</b>
Benchmarking exercise to capture the sector specific baseline energy intensity value for the cement sector during the period of 2014-2016	World Bank	2017
Revision of energy efficiency reporting framework for industry sector in Vietnam	DANIDA	2017
Pilot Activity on Promotion of Incentive for Energy Saving and Management	Nippon Koei	2017
Assessment on possibility of applying ESCO scheme in Quang Ninh Province	JICA	2017
Vietnam Low Emission Energy Program (V-LEEP)	USAID	2015-2020
Vietnam Energy Efficiency Program (VNEEP) Review	Ministry of Industry and Trade	2015-2016
Projection of Emission Reduction for Potential Carbon Finance Program	World Bank	2015-2016
Food processing industry – Strategic sector study and subproject pipeline development for improving energy efficiency with integrated ozone and climate benefits	World Bank	2015-2016
Technical service provider for the LCEE EE financing mechanism	Danish International Development Agency	2015
Low Emission Development Strategy in industry in Bhutan	Royal Government of Bhutan	2014-2015
Assessment of Energy Saving Potential in the Pulp and Paper Industry in Vietnam- CPEE project	World Bank	2014 -2015
Comprehensive survey on energy Efficiency Service Providers – LCEE project	Danish International Development Agency	2014-2015

Project Monitoring and Evaluation, including GHG Reduction for the Distribution Efficiency Project (DEP)	World Bank	2014 -2016
GHG Calculator 2050	DFID	2014
Inception Mission in support of the Project: Low carbon transition in the energy sector in Vietnam	Danish International Development Agency	2013
Comprehensive survey and analysis of emerging energy efficiency service providers or ESCOs in Vietnam	World Bank	2013
Preliminary survey of SMEs in connection with the “Low carbon transition in energy efficiency sector” program	Danish International Development Agency	2013
Establishment of an Energy Saving Scheme in the Steel Sector in Vietnam	French Development Agency	2012 - 2013
Support to the Vietnamese National Energy Efficiency and Conservation Program (VNEEP)	Danish International Development Agency	2010 - 2013
Review on Energy Efficiency, Energy Savings and Related Environmental Concerns	Embassy of Denmark	2009
MEET-BIS Vietnam (Mainstreaming Energy Efficiency through Business Innovation Support - Vietnam)	European Commission	2009 - 2012
Development of a Comprehensive Investment Plan on National Lighting Product Quality Certification and Testing Laboratory for the Vietnam Energy Efficient Public Lighting Project (VEEPL)	United Nations Development Programme	2009
TA 7024-VIE: Supporting Implementation of the National Energy Efficiency Program Project	Asian Development Bank	2008 - 2009
Study on Energy Efficiency Potential in Cement Industry of Vietnam	Ministry of Industry and Trade	2008
Vietaudit2	Ministry of Foreign Affairs of Finland	2007 - 2009
Institutional Framework for Sustainable	Ministry of Science and	2002 - 2005



## RENEWABLE ENERGY

<b>Project Name</b>	<b>Client</b>	<b>Period</b>
Support to the Development of Investment Guidelines for grid-connect biomass power plants in Vietnam	GIZ	2014
Jatropha Market Survey in Vietnam	Agrinergy Pte Ltd	2012
Demonstration Project on Biogas Power Generation	Toyota Corporation	2009-2011
ENERFISH - Integrated Renewable Energy Solutions for Seafood Processing	European Commission	2008-2011
Pilot Program on Solar Water Heaters (SWHs)	World Bank	2008-2009
Formulation of Legal Framework on Renewable Energy in Lao Cambodia and Vietnam	European Commission / ASEAN Center for Energy	2006
Solar Campus: Demonstration of Technologies to Use Solar Energy in Vietnam	DEG Bank (Germany)	2006-2008
Capacity Building in Clean Technology in Industry and Transport Sectors (CTIT).	Asia Pro Eco Program	2005-2007
Enabling Access to Sustainable Energy (EASE) Project	The Ministry of Foreign Affairs of the Netherlands	2004-2010
Vietnam-Sweden Rural Energy	Swedish International Development Cooperation Agency	2004-2008
Possibility Study on Industrial Scale Wind Power Development in Central Region of Vietnam	Ministry of Industry and Trade	2002-2003

## CARBON MITIGATION CONSULTANCY

### 1. CLIMATE CHANGE & LOW CARBON DEVELOPMENT

Project Name	Client	Period
GHG Inventory and Emission reduction for Hochiminh City	Ministry of Planning and Investment	2016-2017
Eco-Industrial Park Technical Guidelines	Ernst & Young	2016-2017
Clean Energy Investment Accelerator project	World Resources Institute	2017-2018
Manual for MRV on City-level Climate Change Mitigation Actions	DANIDA	2017
Consultancy for Eco-Industrial Park Guideline Development	IFC	2017
Development of Provincial Green Growth Action plan for 5 Mekong Provinces	GIZ	2016-2017
Consultancy Service on JICA-Assisted Project on NAMAs in Ho Chi Minh City	JICA	2015 -2017
Joint Crediting Mechanism Consultancies	Asian Development Bank	2015-2016
Process design and implementation of training on ecosystem-based adaptation	KFW	2015
Development of Provincial Green Growth Action plan for Ha Tinh, Ninh Thuan, Binh Thuan Provinces	Belgian Technical cooperation	2015
TA 47275-001 BHU: Promoting Clean Energy Development in Bhutan – F-004 Measurement, Reporting, and Verification System	Asian Development Bank	2014-2015
Nordic Partnership Initiative Pilot Programme for Supporting up- scaled Climate Change Mitigation Action in Vietnam's cement sector	Nordic Development Fund	2014 - 2016
Low Emission Development Strategy for Industrial Sector of Bhutan	Asian Development Bank	2014 - 2015

Support the Partnership for Market Readiness (PMR) in Vietnam	Asian Development Bank	2013-2014
Support for the National Target Program on Climate Change with a Focus on Energy and Transport	Asian Development Bank	2011-2013
Technical assistance regarding the implementation of the support program to respond to climate change in Vietnam	French Development Agency	2010-2012
Assessing the vulnerability of the Cleaner Production in Industry (CPI) supported industries (demo projects) in Quang Nam and Ben Tre to the effects of climate change	Vietnam - Denmark Development Cooperation in Environment	2010-2011
ADB/ RETA 6438: Implementation of the Technical Support Facility (TSF) under Carbon Market Initiative (CMI)	Asian Development Bank	2009-2010

## 2. CLEAN DEVELOPMENT MECHANISM

Project Name	Client	Period
CDM project developer – Ta Thang HPP (Registered by EB on 10/09/2012)	Commercial and Construction JSC (Vietracimex)	2012
CDM project developer – Dak Glun HPP (Registered by EB on 18/10/2012)	Sai Gon Machinery Spare parts JSC	2012
CDM project developer – Dak Mek 3 HPP (Registered by EB on 11/09/2012)	Hong Phat - Dak Mek Hydropower JSC	2012
CDM project developer – Song Bung 4A HPP (Registered)	Phu Thanh My JSC	2012
CDM project developer – Holcim Waste Heat Power Generation Plant (Registered by EB on 23/10/2012)	Holcim Cement Company	2012
CDM project developer – Nam He HPP (Registered)	Song Da – Dien Bien Energy JSC	2012
CDM project developer – Ban Ra HPP (Registered by EB on 18/10/2012)	Dong Bac Hydro Power Joint Stock Company	2012
CDM project developer – Se San 4A HPP (Registered)	Se San 4A Hydro Power JSC	2012

CDM project developer – Nam Pung HPP (Registered)	Nam Pung Hydropower JSC	2012
CDM project developer – Seo Chong Ho HPP (Registered)	Vietnam – China Power Investment Company Ltd.	2012
Mapping of the energy sector and identification of focus sub-sectors for support by Danida Business Finance and Partnership programmes, Vietnam	Danish International Development Agency	2011
CDM project developer – H'Mun HPP (Registered by EB on 20/06/2011)	Gia Lai Hydropower Joint Stock Company	2011
CDM project developer – IaPuch 3 HPP (Registered by EB on 13/05/2011)	Gia Lai Electricity Company	2011
CDM project developer – Dasiat HPP (Registered by EB on 11/10/2011)	Southern Hydro Power Joint Stock Company	2011
CDM project developer – Ayun Thuong 1A HPP (Registered by EB on 09/11/2011)	Ayun Thuong Joint Stock Company	2011
CDM project developer – Minh Luong HPP (Registered by EB on 19/12/2011)	Minh Luong Hydropower Joint Stock Company	2011
CDM services provider – Nho Que 3 HPP (Registered)	Bitexco – Nho Que JSC	2011
National grid emission factor development	Ministry on Industry and Trade	2009-2010
Preparation of Program of Activities Design Document (CDM-PoA-DD) and Program Activity Design Document (CDM-CPA-DD) for Renewable Energy Development Project	World Bank	2009-2010
National CDM Services to the ADB's Technical Support Facility (TSF) under the Carbon Market Initiative (CMI)	Asian Development Bank	2009-2010
CDM project developer – Su Pan 2 HPP (Registered by EB on 27/12/2010)	Song Da – Hoang Lien Hydro Power Joint Stock Company	2010
CDM project developer – Ta Niet HPP (Registered by EB on 21/11/2009)	Ta Niet Hydro Power Joint Stock Company	2009
CDM consultancy services for the draft Strategic and Master Plan on Renewable Energy Development of	World Bank	2008



Vietnam

Study on CDM Potentials in Brewery Industry in Vietnam	Development Bank of Japan	2008
Support to KfW on programmatic CDM capacity building	KfW	2008
Study on CDM Potentials in Cement Industry in Vietnam	Danish International Development Agency	2007-2008
CDM project Developer – Ha Long Municipal Solid Waste Treatment Plant Project (LoA received)	Ha Long MSW J.S.CO	
CDM project Developer – Mauri-Langa Wastewater Treatment Plant Project (LoA received)	AB Mauri Vietnam Co. Ltd	
CDM project Developer – Thuan Nhien Phong Windpower Plant (PDD Development)	Renergy Corp.	

**ENERGY MANAGEMENT SERVICES**

Energy Audit for Hyundai Aluminum Vina Shareholding Company	Hyundai Aluminum Vina Shareholding Company	2017
Vietnam Paper Corporation	Vinapaco	2016
Song Con Sugar Cane JSC	Song Con Sugar Cane	2016
LamSon Surgar Cane JSC	LamSon Surgar Cane	2016
Lam Son –Thanh Hoa Tissue JSC	LamSon-ThanhHoa Tissue	2016
QUANG NINH SEAFOOD Import-Export company	QuangNinh Seafood	2016
Energy Audit for Goshi – Thang Long Auto – Parts Co., Ltd	Goshi Thang Long	2015
Energy Audit for Tissue Song Duong	Tissue Song Duong	2015
Energy Audit for Cai Lan Oil and Fats at Hiep Phuoc branch	Cai Lan Oils and Fats Industries	2015
Energy Audit for Cai Lan Oil and Fats Quang ninh	Cai Lan Oils and Fats Industries	2015
Energy Audit for LCEE (Low Carbon	LCEE PMU	2014

Transition in Energy Efficiency Project)		
Energy Audit for Viglacera Dong Trieu	Viglacera	2014
Energy Audit for Dorco Vina	Dorco Vina	2014
Energy Audit for North - Eastern Coal Processing Transport and Trading Co., Ltd	Ministry of Defend	2014
Energy Audit for the 379 Company Limited	Ministry of Defend	2014
Energy Audit for Cai Lan Oils and Fats Industries Company	Cai Lan Oils and Fats Industries Company	2013
Energy Audit for Viglacera Halong Joint Stock Company	Viglacera Halong Joint Stock Company	2013
Energy Audit for Chinfon Cement Corporation	Chinfon Cement Corporation	2013
Energy Audit for Rang Dong Light Source & Vacuum Flash JSC	Rang Dong Light Source & Vacuum Flash JSC	2013
Energy Audit for Coal-fired Power Plants	Embassy of Denmark	2013
Energy Audit for Schneider Electric Vietnam (BigC Vinh & BigC Long Bien)	Schneider Electric Vietnam	2013
Energy Audit for Hoya Glass Disk Vietnam II Ltd.	Hoya Glass Disk Vietnam II Ltd.	2013
Energy Audit for Southern branch Cam Pha Cement JSC	Southern branch Cam Pha Cement JSC	2013
Energy Audit for Hoang Thach cement company	Hoang Thach cement company	2013
Energy Audit for Xuan Thanh Cement JSC	Xuan Thanh Cement JSC	2013
Energy Audit for EVN Hanoi	EVN Hanoi	2013
Energy Audit for Hyundai Aluminum Vina Shareholding Company	Hyundai Aluminum Vina Shareholding Company	2013
Energy Audit for Song Duong Tissue Paper Company	Song Duong Tissue Paper Company	2012
Energy Audit for Mascot International	Mascot International Vietnam Ltd.	2012

Vietnam Ltd.

Energy Audit for Hatien 1 Cement JSC – Binh Phuoc Factory	Hatien 1 Cement JSC – Binh Phuoc Factory	2012
Energy Audit for My Xuan – Saigon Paper Corp	My Xuan – Saigon Paper Corp	2012
Energy Audit for Crown beverage can Hanoi Ltd.	Crown beverage can Hanoi Ltd.	2012
Energy Audit for Cai Lan Oilds and Fats Industries Company Ltd – Hiep Phuoc Branch	Cai Lan Oils and Fats Industries Company – Hiep Phuoc Branch	2012
Energy Audit for Goshi – Thang Long Auto – parts Co., Ltd	Goshi – Thang Long Auto – parts Co., Ltd	2012
Energy Audit for Bim Son Cement JSC	Bim Son Cement JSC	2012
Energy Audit for Cai Lan Oilds and Fats Industries Company Ltd	Cai Lan Oils and Fats Industries Company Ltd	2012
Energy Audit for Viglacera Ha Long JSC	Viglacera Ha Long JSC	2012
Energy Audit for Chinfon Cement Corporation	Chinfon Cement Corporation	2012
Energy Audit for Hoa Khanh Textile	Hoa Khanh Textile Company	2011
Energy Audit for Phu Dong Textile	Phu Dong Textile Company	2011
Energy Audit for 29/3 Textile Factory	29/3 Textile Company	2011
Energy Audit for Pacific Hotel	Pacific Hotel	2011
Energy Audit for Green Bamboo Hotel	Vietnam Tourism JSC	2011
Energy Audit for TDL Building	TDL Company	2011
Energy Audit for Dong Hai Ceramic	Dong Hai Ceramic Company	2011
Energy Audit for Phuoc Tien Company Limited	Phuoc Tien Company Limited	2011
Energy Audit for Viet A Company	Viet A Company	2011
Energy Audit for Tan Binh Company	Tan Binh Company	2011
Energy Audit for Dong A Company	Dong A Company Ltd	2011

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Energy Audit for Thai Duong Company	Thai Duong Company	2011
Energy Audit for Tan Long Paper Factory	Tan Long Paper Factory	2010
Energy Audit for Hung Thinh Paper	Hung Thinh Paper Company	2010
Energy Audit for Thien Tri Paper	Thien Tri Paper Company	2010
Energy Audit for Asian Food Processing Plant	Asian Food Processing Company	2010
Energy Audit for Tho Quang Seafood processing factory	Tho Quang Seafood processing company	2010
Energy Audit for Hai Vuong Seafood Processing Factory	Hai Vuong Seafood Company	2010
Energy Audit for Bim Son Cement Plant	Bim Son Cement JSC	2009
Energy Audit for But Son Cement Plant	But Son Cement JSC	2009
Energy Audit for Tam Diep Cement Plant	Tam Diep Cement JSC	2009
Energy Audit for Danang Steel Factory	Danang Steel Corporation	2009
Energy Audit for Pacific Steel Factory	Pacific Steel Corporation	2009
Energy Audit for Iron and Steel Plant	Thai Nguyen Iron and Steel Company	2009